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✓ Vladimír Peták
Ten years of
ABS Jets;
A Road to Success



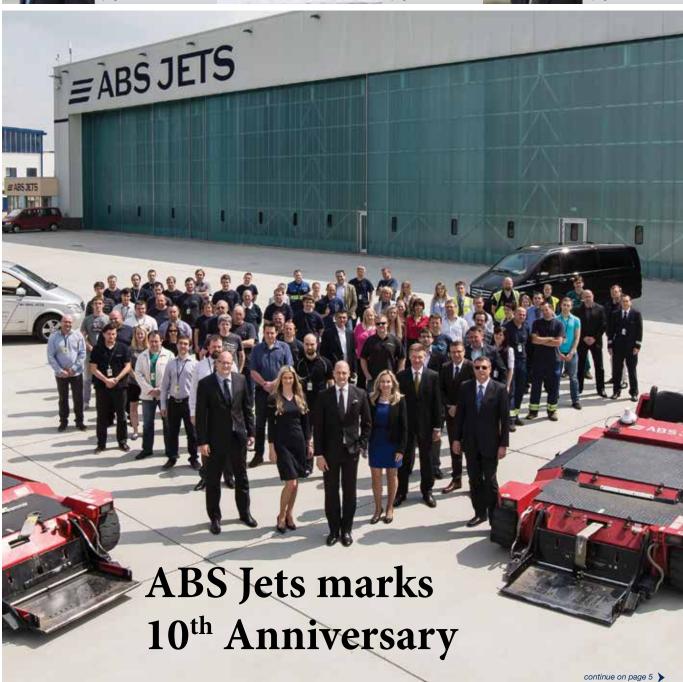
ABS Jets' Secrets of Success

page 15



Thierry Barré
Breeding ground
of a unique aviation culture

page 10



TEN YEARS OF ABS JETS – A ROAD TO SUCCESS

Interview with Vladimir Petak, CEO and Member of the Board of Directors of ABS Jets



"ABS Jets' real competitive advantage is its people using their ingenuity to save the customers' time or money, solve their problems, or just make them feel good. Ten years have cemented dedication, devotion and passion of a team of two hundred people with diverse backgrounds. There are still some among us who said ten years ago "today was my first day of work at ABS Jets."

The year 2014 marks the 10th Anniversary of ABS Jets. Corporate entities are invariably represented by their product quality, brand image and..., it's CEO. Vladimir Petak is the torch bearer of ABS Jets and is, as highest executive, responsible to do everything that will ensure the success of a company that in a ten year period has steadily progressed to become a major global player in the business aviation industry. According to Petak: "Ten years have seen magical cherished memories to reflect back on, now and in the years to come. Who would have thought in 2004 when a modest company by the name of ABS Jets was founded that it would become one of the most outstanding and respected performers in the world of Business Aviation?"

Petak believes that one of the keys to the ten years of success of his company lies in the spirit and motivation of a line-up of well-trained professionals who are prepared to take on whatever challenge, and to provide immediate responses to any customer request or needed business aviation service. "ABS Jets' real competitive advantage is its people using their ingenuity to save the customers' time or money, solve their problems, or just make them feel good. Ten years have cemented dedication, devotion and passion

of a team of two hundred people with diverse backgrounds. There are still some among us who said ten years ago "today was my first day of work at ABS Jets." More professionals have joined them through the years, who like me have benefitted enormously both personally and professionally, from their ABS Jets experiences,"

All modesty aside, Petak feels that a strong company is built on team work performance: "I believe in my team, I trust them, and I listen to them. My role is to lead by guiding, encouraging, accommodating, also by protecting, and what is most important, by listening. It is pleasing to see people come to their workplace with a smile on their face and looking forward to handle the challenges of the day. They are all positive and want to see their company grow, extend its services, and perform at its best. We are well aware that none of us can do it alone, but with a strong commitment and a united effort, we will make more great strides and remarkable achievements."

There are a few remarkable elements of what makes Vladimir Petak the professional that he is. He understands finances and appreciates that shareholders are expecting positive figures. Vladimir joined ABS Jets in 2007 coming from the financial industry. Therefore he has the expertise needed for building profit structures. He did have aviation background as a pilot, but it was a bit more unusual kind of flight experience; his hobby was aerobatic flying. It taught him to respect the human factor and physics in what is defined as "precise maneuvering in three-dimensional space"; trust what instruments are telling but also trust the own judgments and know where limits end. There are three words that cannot be found in Vladimir's dictionary: mediocrity, failure, and impossible.

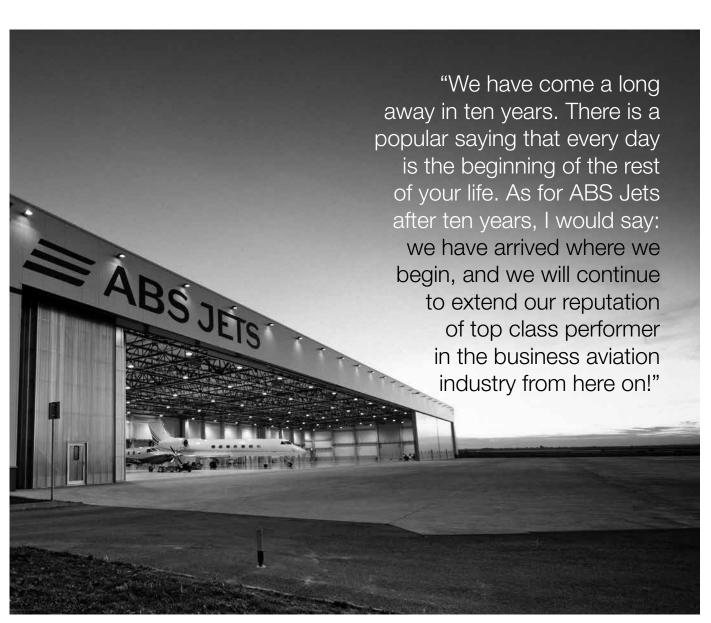
Vladimir Petak points out that every year in the decade of ABS Jets' existence has shown several highlights and benchmarks: "I'm personally impressed by all the accomplishments. Take a look at the compilation of performances and you will see that in all areas where it counts tremendous progress was made. Our success is obvious in the positive annual financial statements and performance records. We operate one of the largest Embraer Legacy aircraft fleets in the world. We have received numerous national and inter-

national awards. Our accommodations and facilities are top of the line with our 6,000 m² 'Hangar N' being the pride of the company. In 2004, ABS Jets started as Aircraft charter and management operator, now we also provide flight trip planning, FBO and executive handling, aircraft sales and consulting, and we have one of the finest maintenance departments in Central and Eastern Europe."

A CEO develops a strategy, creates a vision, and drives growth forward. It takes true leadership to bring all the dynamics and synergy seamlessly and flawlessly together. Vladimir Petak is the resolute company executive who will do anything without compromises to ensure that customers will get high-class performance from ABS Jets that goes beyond their expectations; 24/7! He concludes: "We have come a long away in ten years. There is a popular saying that every day is the beginning of the rest of your life. As for ABS Jets after ten years, I would say: we have arrived where we begin, and we will continue to extend our reputation of top class performer in the business aviation industry from here on!"

Cdr. Bud Slabbaert





ABS Jets marks 10th Anniversary

"I remember when I came on board eight years ago; we had four people available for dispatch. There were times when we would do a dayshift of 14-16 hours, then go home quick, have a fast sleep, and be back again at our workstation at seven in the morning. Presently, we have twelve people for dispatch, always at least three at daytime and two at night."



Jan Králík Director of Ground Operations



ABS Jets reaches a milestone this year as it celebrates its 10 years anniversary. What began in 2004 as a humble aircraft charter and maintenance operator of two jets with a staff of twenty, has grown into one of the major players in European business aviation industry with a fleet of twelve and more than 200 employees. The company is now also providing flight trip planning, FBO and executive handling, aircraft sales and consulting, and it has one of the finest maintenance departments in Central and Eastern Europe. Ten years have forged a solid ABS Jets out of challenges and opportunities and it has earned the reputation of a company that delivers premier quality of services and complies with the high-



Zuzana Václavová Commercial Manager and Spokeswoman

"New business opportunities and the strenghtening of brand awareness is a big challenge for me." est standards in the industry in every element of its organization.

"An organization builds relationships with customers called 'goodwill'. Part of goodwill is developed by customers knowing and noticing that staff members are motivated and well trained. People are a key competitive differentiator that has lead to ABS Jets' success. Committed people deliver value to customers and drive customer loyalty, customers bring growth to the business, and growth offers opportunities to a company," says Vladimir Petak, CEO and Member of the Board of Directors.

Having been with the company from day one as a pilot, Stefan Kukura, Director of Flight Opera-



Štefan Kukura Director of Flight Operations and Chief Pilot Embraer Legacy 600

"One of the most challenging aspects in my position is dealing with the necessity for permanent learning and training. We have to implement new procedures, regulations, higher requirements for safety stands and so on. Compliance with approved flying staff training programs required that 276 ground training and simulator training sessions be organized. I ensured that each ABS Jets pilot spent an average of 36 hours a year in the classroom or on the computer for self study; cabin attendants 28 hours. During regular training and examinations, pilots flew more than 250 hours per year on simulators. ABS Jets' pilots and crews are among the most qualified and well trained professionals in the industry who are internationally recognized. "

tions and Chief Pilot Embraer Legacy remembers: "ABS Jets was one of first business aviation operators in this region. You can imagine that the conditions were pretty tough; being first meant settling the rules and conditions of business aviation from scratch. Nowadays, ABS Jets is one of the very few companies in Central Europe that have the financial and human resources to support and implement the systems required to operate aircraft to the very highest level of safety and security. ABS Jets' pilots and crews are among the most qualified and well trained professionals in the industry who are internationally recognized."

"I remember when I came on board eight years ago; we had four people available for dispatch. There were times when we would do a dayshift of 14 -16 hours, then go home quick, have a fast sleep, and be back again at our workstation at seven in the morning. Presently, we have twelve people for dispatch, always at least three at daytime and two at night," says Jan Kralik who currently is Director of Ground Operations and he continues: "Being an established business jet operator ourselves gives us competitive advantage to fully understand the needs and requirements of demanding business jet customers. We can see and evaluate our operations not only from the side of the service provider, but also from the client's side, because we are a very demanding client ourselves."

"I see aptitude, attitude and latitude joining here at ABS Jets. Outstanding technicians who are treating customers like shareholders of the company and the result is feedback from our maintenance customers telling us "You know my aircraft better than anyone else!" What evolves is that customers tell other aircraft owners and operators that if they have an issue with their aircraft, to contact ABS Jets," says Thierry Barré, Technical Director and concludes: "Our team will make things move and happen with dedication and passion. It is the attitude, enthusiasm, and harmony that create state of the art performance. That is exactly what the customer expects from us."

In one decade, ABS Jets has become a benchmark company in the business aviation industry and is well



Thomas Brotanek
Chief Pilot, Learjet

"ABS Jets recognizes that the employees are its success story. I most appreciate the fact that the operation is able to harness the skills and talents of each employee. No other company that I have worked for in my past has been able to do this successfully. I am proud to say that a major achievement of ABS Jets is its ability to attract and engage the most qualified employees in the business aviation industry. ABS Jets consistently sets high standards, and treats its employees with the dignity and respect they deserve. We are fortunate to be able to pick the best of the best and our clients are able to experience this competitive difference on a daily basis."

poised to professionally handle any and all of customers' future business aviation needs. Throughout this year, ABS Jets will organize events and activities to mark its 10th Birthday.

ABS Jets is exhibiting at EBACE, you will be welcome to visit and meet with their management team at booth number 2538.





ABSJETS TIMELINE

for the new ABS Jets Hangar N on 22 October 2010 at Prague Ruzyne Airport. ABS Jets started construction

Ceremonial ground breaking

ABS Jets started construction work in Slovakia on a new ABS Jets office building at Bratislava Airport, to enhance the Slovak subsidiary.

Fleet of 9 aircraft.

Team of 32 employees, 2 management aircraft, rented offices and a hangar at Prague Ruzyne Airport, thus began the history of the Czech and Slovak operated ABS Jets...

Fleet of two business jets - a Citation Bravo and its first Embraer Legacy 600.

ABS Jets operates 3 management aircraft and employes a team of 45 employees. ABS Jets became an Authorised FBO handling agent at Prague Ruzyne Airport.

ABS Jets achieved 10 000 flight hours and continued to expand its fleet with the addition of another Legacy aircraft.

By end of the year, the company operated from its own facilities at its Prague headquarters with a fleet of 7 aircraft, 120 employees, and plans to open an FBO in Bratislava.

ABS Jets was named the Embraer Executive Jets Authorised Sales Representative for the Czech Republic & Slovakia.

ABS Jets was awarded "The Best company in the field of Business Aviation" by the prestigious Overseas Living Magazine.

Another Legacy aircraft added to the fleet-making ABS Jets one of the biggest Legacy operators in the region.

By this point, the number of staff had grown to 150 employees.

ABS Jets opened an FBO in Bratislava.

ABS Jets' commitment to safety was awarded by NBAA - the NBAA Commercial Business Flying Safety Award. This was for completing 6 years and 12 673 consecutive flying hours without accident or incident involving damage to property or injury to persons.

This highly successful year concluded with ABS Jets posting a gross profit of EUR 1 million.

ABS Jets purchased the 3 000 m^2 Hangar C.

Another new Legacy aircraft in the fleet - fleet of 4 aircraft.

ABS Jets was named EASC (Embraer Authorised Service Centre).

Delivery of the 100th Legacy produced by the Embraer aircraft.

Brand new Bombardier Business Jet a Learjet 60XR added to the fleet

Fleet of 6 business jets and team of 100 employees.

2004 2005 2006 2007 2008 2009 2010

ABS Jets fleet expanded with a new Phenom 300.

NBAA Commercial Business Flying Safety Award, for 8 years and 19 938 consecutive flying hours without an accident involving damage to property or injury to person.

NBAA Pilot Safety Award for Stefan Kukura (ABS Jets Director of Flight Operations, Chief Pilot Legacy) for 5 500 flying hours without accident, incident or damage and injury to person or property.

The outstanding number of aircraft movements also reflected the increasing popularity of ABS Jets Executive Handling Services, when the company celebrated having handled its 7 000th aircraft since 2008.

ABS Jets has 200 employees, a fleet of 13 aircraft based in Prague and Bratislava, 2 hangars at Prague Airport with a capacity of 9 000 m², has flown 19 938 flight hours, and has offices at Prague and Bratislava Airports.

Another Embraer Legacy 650 was added to the fleet.

The ABS Jets employs nearly 200 highly skilled professionals at its bases in Prague and Bratislava and operates fleet of 13 aircraft.

ABS Jets marks 10th Anniversary.

ČEKIA Stability Award - ABS Jets was among the Top 7 companies in the Transport & Logistics sector and gained an AAA credit rating.

The Fast50 award, presented by The New Europe Magazine. The report recognises the world's fastest 50 growing companies. ABS Jets was one of the 5 winners in the Private Aviation category.

In September 2011, the dream came true – Ceremonial Grand Opening of a brand new Hangar N at Prague Ruzyne Airport.

ABS Jets further consolidated its relationship with Embraer by renewing the Embraer Executive Jets Authorised Sales Representative contract for another 2 years.

ABS Jets launched a portfolio of Bonds.

Embraer Legacy 650 was added to the fleet managed aircraft.

The ABS Jets employs nearly 200 highly skilled professionals at its bases in Prague and Bratislava and operates fleet of 12 aircraft.

ABS Jets' crews have safely clocked 3 430 flight hours and operated 2160 flights.

An IS-BAO evaluation of the International Business Aviation Council (IBAC) confirmed compliance and adherence to its standards.

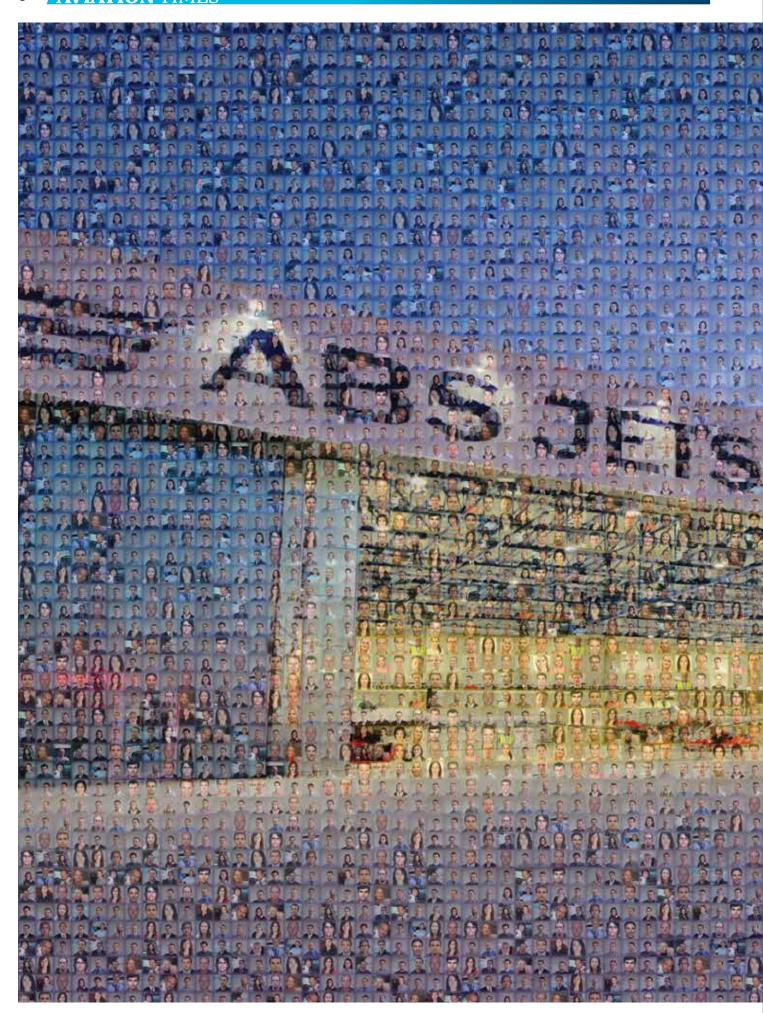
NBAA Commercial Business Flying Safety Award, for 9 years and 21 177 consecutive flying hours without an accident involving damage to property or injury to person or property.

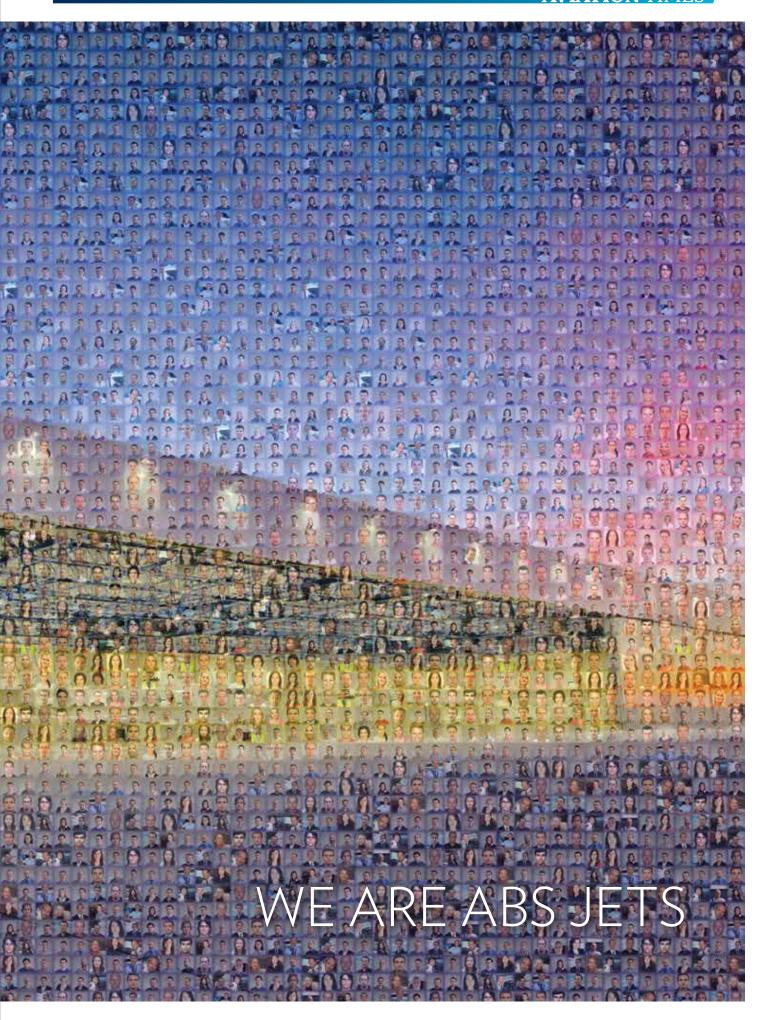
NBAA Aviation Support Services Safety Award for Michal Pazourek (ABS Jets Chief Operations Control Center) for contributing to the safety of business aircraft operations a total of 3 or more years without an accident involving damage to property or injury to persons.

The MRO division has increased the number of realized projects by 37% due to the extensive range of products and services that ABS Jets can offer to its customers

New office area was created which includes a new reception, meeting and conference rooms, as well as training facilities equipped with high tech equipment apparatus.

2011 2012 2013 2014 2015





Breeding ground of a unique aviation culture where synergy creates results

Interview with Thierry Barré, Technical Director of ABS Jets



"When I came to ABS Jets in Prague about a year ago, I felt somewhat like an alien in a new world and it was a challenge to get used to the differences. But, I took on this challenge and enjoyed it all along," says Thierry. The nutshell version of his background is that he comes from the West, French national, 25 years at the technical department of Luxair, specialized in Embraer aircraft, and speaks English, Portuguese and, of course, French. In 2012, he was invited to join ABS Jets. After taking on his responsibilities, he made the technical division of his new employer go through a series of reassessments and upgrades of all internal processes and procedures.

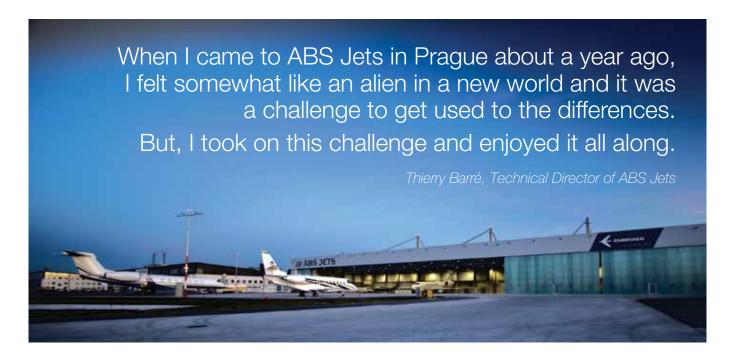
"It is as if synergies turn up and create positive triangles. For instance, I see aptitude, attitude and latitude joining here at ABS Jets. Outstanding technicians who are treating customers like shareholders of the company and the result is feedback from customers making it a

The experiences of Thierry Barré, the technical director of ABS Jets in Prague, reflect the development and growth of a company steadily progressing to become a major global player in the business aviation industry.

point to tell us "You know my aircraft better than anyone else!" What evolves is that customers tell other aircraft owners and operators that if they have an issue with their aircraft, no matter where they are, to contact ABS Jets. What happens almost automatically is something that any marketing or business development daepartment wishes for: word of mouth recommendation. The customer confidence spreads to other services that ABS provides like flight planning and dispatch. And vice versa, of course. In other companies everywhere, much time and effort is spent on creating strategies of how and what to do; here things come together logically and naturally. I believe that the secret is not how to write company policies and rules, but rather how you give talents and craftsmanship a natural chance to unfold. Ruling is not the formula; guiding and encouragement are."

Thierry Barré's international engineering expertise and his own attitude to adapt enables him to bring different industry and business cultures together. He explains:

"For instance the American aviation company culture doesn't hold the recipe for optimal success in this region. The unique opportunity here at ABS Jets is that we create a new culture by merging what was developed in the west, the existing know-how and mentality of this region and its people, and the willingness to find new solutions. It creates an interesting situation where companies in the West may learn something from us. I don't think much of West and East clichés. Mind that the Czech Republic was always recognized for having some of the best fine-mechanics in the world. What I have experienced myself, and it is seen in the results at ABS Jets, that when you



bring two cultures together in harmony, you will end up with an optimal result that exceeds any standards of performance."

Teamwork is one of the most important factors of becoming a benchmark company in the industry, as one will understand out Thierry's comments on this subject:

"The attitude of the team is important. Working as a team is stressed in any organization in the world, be it industry, sport or a philharmonic orchestra. What does it really mean in practice? The ABS Jets team works as a cohesive group that wants to make things move, it believes in growth and it strives for progress. Yet, each individual in the

team takes an assignment personally and works on it with dedication and passion. It is the attitude, enthusiasm, and harmony that create high quality and state of the art performance. That is exactly what the customer expects."

Cdr. Bud Slabbaert







ABS Jets Now...

ABS Jets, one of the fastest growing European business jet operators, is based in Prague, Czech Republic and Bratislava, Slovakia and a major player on the Central and Eastern European business aviation market.

Executive Jet Operator

With one of the largest fleets of Embraer Legacy 600 aircraft and highly skilled professionals with years of experience, ABS Jets is well poised to professionally handle any and all of customers' business aviation needs. ABS Jets operates from two bases, located at Prague Airport and Bratislava Airport. It provides a comprehensive portfolio of services. Thirty pilots and eleven flight attendants are coordinated by the crew control department, with training organized by the Crew Training Manager and his deputy.

"ABS Jets has a long list of training items and training programs," says Stefan Kukura, ABS Jets' Director of Flight Operations and Embraer 600 Chief Pilot, who has more than 10,000 logged hours since began as a business aviation pilot 25 years ago. "Our target is to increase the standard of training procedures and therefore we are developing our own training programs. In our team we have several instructors for different types to ensure the highest quality of training."

ABS Jets' aircraft operate almost ten flight hours per day, with a departure every two hours. No discrepancies or findings were found by various CAA auditors during routine airport safety checks, no matter where in the world these inspections were done. ABS Jets is one of the very few companies in Central Europe that have the financial and human resources to support and implement the systems required to operate aircraft to the very highest level of safety and security.

Aircraft Management

Managing privately owned business aircraft is one of the core business activities of ABS Jets . It manages the aircraft of domestic and international clients at Prague and Bratislava Airports which are under long-term management contracts. Aircraft ownership is a significant investment. An owner can enjoy the convenience of possessing an aircraft while letting ABS Jets safely manages the asset. The owner does not have to deal with any of the operational issues associated with aircraft ownership (i.e. aviation regulatory compliance, aircraft maintenance coordination, staff recruitment and productive aircraft operation). ABS Jets' pilots, technicians, and flight coordinators are qualified and trained in compliance with international standards in training facilities around the world.

Aircraft Maintenance

Aircraft Maintenance Services play an important role in ABS Jets' business activities. The company's highly efficient maintenance services are handled by a team of technicians with internationally recognized qualifications, adhering to manufacturers' and regulatory requirements. Thierry Barré, ABS Jets Technical Director explains: "The attitude of the team is important. Working as a team is stressed in any organization in the world, be it industry, sport or a philharmonic orchestra. What does it really mean in practice? The ABS Jet team works as a cohesive group that wants to make

things move, it believes in growth and it strives for progress. Yet, each individual in the team takes an assignment personally and works on it with dedication and passion. It is the attitude, enthusiasm, and harmony that create high quality and state of the art performance. That is exactly what the customer expects."

ABS Jets provides dedicated daily maintenance support (Line Maintenance and AOG recovery) as well as more complex technical and repair services (Base Maintenance) for its managed aircraft and all external customers. ABS Jets is an EASC (Embraer Approved Service Center) for Base Maintenance of specific types of civilian aircraft. ABS Jets is authorized to perform maintenance for aircraft registered in Aruba (P4), the United Arab Emirates (A6), the Cayman Islands (VP), the Isle of Man (M), Ukraine (UR), Turkish approval (SHY145), Guinea Equatorial (3C) and all EASA countries.

Executive Handling Services

ABS Jets focuses on providing outstanding customer services, including first class passenger and crew facilities. ABS Jets provides Executive Handling at Prague Airport for its own fleet as well as for third party clients.

"Being an established business jet operator ourselves gives us competitive advantage to fully understand the needs and requirements of demanding business jet customers," explains Jan Kralik, ABS Jets' Director of Ground Operations. "We can see and evaluate our operations not only from the side of the service provider, but also from the client's side, and I can assure you that we are a very demanding client looking for the highest standards."

Over the years, ABS Jets has formed several prestigious partnerships with companies as Universal Weather & Aviation, Jeppesen, Jetex, United Aviation Services, and Base OPS. All of these have chosen ABS Jets as their partner for the Czech Republic and Slovakia. In the beginning of 2014 another mile stone was reached. ABS Jets handled its 10,000th flight at Vaclav Havel International Airport Prague. ABS Jets is an EASA licensed and EBAA approved handling agent, an authorized FBO (Fixed-Based Operator) and handling agent in Prague, as well as in Bratislava.



Hangar services

ABS Jets also provides premier Hangar Services for which it has 9,000 sq m of space in pristine condition available. The company owns hangars C and N at Prague Airport – South. Furthermore, ABS Jets owns administrative-technical facilities at Bratislava Airport.



Aircraft Sales and Consulting Services

ABS Jets provides Consultancy Services to corporate and individual clients in the field of aircraft purchasing, sales, and financing. Depending on the customers' needs, the ABS Jets' consultants assist with the aircraft selection (age, overall total flight hours, etc.) and guide the customer through the complex acquisition process of new or pre-owned aircraft.

"We have all the information needed to satisfy the expectations of our customers. We always look for the aircraft that will offer the best purchasing and operational experience for our clients, and we will offer the best buying opportunity that is present in the marketplace." We take care to ensure that our customers are satisfied and knew that we help them choose the aircraft tailored to their needs:" says Zuzana Vaclavova, ABS Jets' Commercial Manager.

The experienced ABS Jets professionals offer full customer support. ABS Jets has an established partnership with SG Equipment Finance, the leading specialist for equipment and vendor finance in the Czech and Slovak market. Customers may take advantage of creative financing solutions.

Flight Planning

The ABS Jets' Operations Control Center (OCC) provides flight planning services to companies all over the world. It provides its services from VLJ to BBJ customers including governmental fleets, for clients coming from America, through Europe to Asia.

"We follow a different concept than it is usually expected from companies providing flight planning. Our philosophy is based on personal approach, our dispatchers know every client very well and our clients know the team, which makes the communication easy and effective," says Michal Pazourek, Manager of ABS Jets' Operations Control Center. "Understanding the pilots' needs is the key element for us. We treat every customer like it is a member of our own crew of own fleet of aircraft"

The highly qualified and well experienced dispatchers apply their flight planning expertise to optimize every flight and while minimizing the costs. The OCC prepares complete flight plans, flight clearances and landing permits, NOTAM briefings, and all necessary documentation. ABS Jets also handles hotel accommodation, crew transfers, and other related services. The ABS Jets Flight Planning system supports up to 260 types of aircraft. The Operations team is available 24/7 and ready to respond with expert help, support, and advice tailored to customer's requirements. ABS Jets is an EASA licensed flight planning and support organization.

Aircraft Charter and Brokerage

ABS Jets offers Aircraft Charter and Brokerage Services for flights all over the world, including difficult-to-reach destinations. ABS Jets' aircraft fleet and its crews are at customer's disposal 24 hours a day, 365 days a year. Thanks to its long standing and proven cooperation with partners and other business jet operators, ABS Jets can arrange an alternative aircraft, in case an aircraft of its own is not available. ABS Jets managed to strengthen its position not only in the local charter market, but also internationally (for instance in Ukraine and Russia).

"Spread your wings with style!" is the motto of Dana Hovorkova, ABS Jets' Charter Sales Manager. Dana has a keen

understanding of customer requirements and the challenges of the business charter market.

"I feel great job satisfaction when the client is happy and we know that we did a great job. The most unusual request I've had was how much it would cost to transport 50 sheep from South Africa to Prague."

The combination of an increasing number of charter flights and ABS Jets' presence at major international business aviation events has resulted in a widened network of partner operators and the expansion of its client portfolio.

Travel Management

Travel Management Services supplement ABS Jets' range of services to its clients. Only the highest quality services that go hand-in-hand with corporate or business travel are provided; they include:

Airfare arrangements - either scheduled or charter

Limousine/car rental

Helicopters and yacht rentals

Transfer to/from the airport

VIP lounge reservations

Hotel accommodations

Conference room reservations – for hosting business meetings

Michaela Řezníčková is ABS Jets Travel Manager whose main task is providing and coordinating these comprehensive travel management to clients anywhere in the world.

"I have traveled in quite a large area of the world myself. Aviation fascinates me. I consider my activities at ABS Jets a challenge and opportunity to practically experiencing a field of business where demands and expectation are high, and precision and quality without compromises."







ABS Jets' Secrets of Success

Human Resources

People are a key competitive differentiator that has led to ABS Jet's success. Committed people deliver value to customers and drive customer loyalty, customers bring growth to the business, and growth offers opportunities to a company.

"ABS Jets recognizes that the employees are its success story. I most appreciate the fact that the operation is able to harness the skills and talents of each employee. No other company that I have worked for in my past has been able to do this successfully. I am proud to say that a major achievement of ABS Jets is its ability to attract and engage the most qualified employees in the business aviation industry. ABS Jets consistently sets high standards, and treats its employees with the dignity and respect they deserve. We are fortunate to be able to pick the best of the best and our clients are able to experience this competitive difference on a daily basis." - Thomas Brotanek, Chief Pilot, Learjet

"The success of ABS Jets is based on three elements. We have the dedicated team and the expertise from very light jets through to heavy jets. Being an established business jet operator ourselves gives us the competitive advantage to fully understand the needs and requirements of a demanding business jet customers. We initially started a number of services for our own fleet and customers and as we expanded providing our services to third party clients, we also treated them with the same high quality standards that our owners expected from us." - Jan Kralik, Director of Ground Operations.

"I see aptitude, attitude and latitude joining here at ABS Jets. Outstanding technicians who are treating customers like shareholders of the company and the result is feedback from customers making it a point to tell us "You know my aircraft better than anyone else!" What evolves is that customers tell other aircraft owners and operators that if they have an issue with their aircraft, no matter where they are, to contact ABS Jets. Our team works as a cohesive group that wants to make things move, it believes in growth and it strives for progress.

Yet, each individual in the team takes an assignment personally and works on it with dedication and passion. It is the attitude, enthusiasm, and harmony that create high quality and state of the art performance. That is exactly what the customer expects." - Thierry Barré, Technical Director

Training

Training is a valuable commodity that, if viewed as an investment rather than an expense, can produce high returns. Both tangible and intangible results tell a powerful story of how significant learning and training events contribute to positive business outcomes. There are a variety of intangible elements that create value for an organization, aside from work processes it has developed. Training can mean staying ahead of the competition. An organization builds relationships with customers called 'goodwill'. Part of goodwill is developed by customers knowing and noticing that staff members are well trained.



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=ABSJETS

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Aircraft Management
Aircraft Maintenance
Executive Handling
Aircraft Sales
Flight Planning
Charter & Brokerage
Consulting Services
Travel Management

EMBRAER AUTHORISED SERVICE CENTRE IN PRAGUE

AN AWARD-WINNING, WORLD-CLASS,
EXECUTIVE JET OPERATOR AND
MAINTENANCE PROVIDER BASED AT
PRAGUE AIRPORT AND BRATISLAVA AIRPORT

